CUSTOMIZED SOLUTIONS

WellStar Health Systems, a large health care company located in metropolitan Atlanta, needed a new data center. It decided to colocate these resources in two state-of-the-art multi-treatment facilities operated by QTS.

Wellstar Uses QTS Colocation to Cure Data Center Woes

CHALLENGE

In 2012, WellStar needed to update an aging 4,800-square-foot data center that was becoming increasingly obsolete. After considering several build or buy options, its IT team recommended buying new server and storage infrastructure and colocating these resources with a third-party provider. The team was confident this approach would accelerate the data center timeline, reduce long-term maintenance costs, improve processing availability, and support planned initiatives involving server virtualization and disaster recovery. The facility had to be HIPPA and HITECH compliant and covered by a business associate agreement (BAA).

"We ultimately decided that building and managing a data center was not part of our core business," said WellStar manager of technical operations Andrew McNicol.

DATA SOLVED

QTS Atlanta-Metro and Suwanee data centers offered state-of-the-art colocation facilities with redundant power feeds and cooling chillers, massive backup power plants, and multiple connectivity options. Both locations provided easy access for WellStar staff who would continue to manage the new data center—plus, advanced security measures for storing and hosting healthcare data.

"Atlanta-Metro and Suwanee, like other QTS facilities, offer stable, flexible and secure environments for colocation," said QTS sales-engineer Darryl cox. "It's easy for us to demonstrate these capabilities when our potential customers visit. We simply walk the facilities and share our compliance reports, service level agreements, and five-nines availability guarantee."

THE BASICS

WELLSTAR

CUSTOMER
WellStar

INDUSTRY
Healthcare

SERVICES
Colocation

MORE THAN DATA SOLUTIONS. DATA SOLVED.

CUSTOMIZED SOLUTIONS

RESULTS AND ADDITIONAL TAKEAWAY

WellStar now has a QTS state-of-the-art data center for supporting electronic medical records and other technology needs. Critical infrastructure enjoys five nines availability and basic infrastructure is covered by five nines or better availability. The organization is benefited from higher availability, lower operating costs, and increased flexibility. Its next project will use QTS interconnect services to enhance disaster recovery and business continuity.

TESTIMONIAL

ANDREW MCNICOL
MANAGER OF TECHNICAL OPERATIONS
WELLSTAR

"QTS has been outstanding to work with. Its team has truly been our partner. We receive daily emails on maintenance and status. QTS is very proactive."

ABOUT QTS | 877.QTS.DATA | QTSDATACENTERS.COM

QTS Realty Trust, Inc. (NYSE: QTS) is a leading provider of secure, compliant data center solutions, hybrid cloud and fully managed services. QTS' integrated technology service platform of custom data center (C1), colocation (C2) and cloud and managed services (C3) provides flexible, scalable, secure IT solutions for web and IT applications. QTS' Critical Facilities Management (CFM) provides increased efficiency and greater performance for third-party data center owners and operators. QTS owns, operates or manages 24 data centers and supports more than 1,000 customers in North America, Europe and Asia Pacific.