



Advanced  
Consulting  
Partner

Channel Partner  
Direct Connect Partner

# MANAGED AWS

## QTS CAN OPTIMIZE YOUR AWS ENVIRONMENT

As workloads migrate onto AWS, enterprises are realizing the effort needed to manage their AWS infrastructure can take a tremendous amount of time. QTS can manage your AWS environment and free up your IT resources for more strategic initiatives. We can accelerate your public cloud deployment or harvest your current environment and begin managing on day one.

Our certified engineers understand the complexities of AWS. Our experts work with you to design the right environment for your applications. QTS' Managed AWS service leverages our high touch monitoring and management capabilities to optimize your environment 24x7x365.

We provide the support and technical expertise required to right-size your environments to keep your costs in line. We focus on scalability, performance, security, and disaster recovery so you don't have to.

### We Offer two Levels of Support and Consulting Services:

#### Essential Service

- AWS Account Administration
- Full access to cloud usage and spending optimization tools
- Consolidating billing
- Instance scheduler
- Automated alerts
- 24x7x365 monitoring and phone service

#### Advanced Service

- Essential Service Included, plus:
- Fully Managed Through the OS Including: OS User and Group Management, OS Patching
- Snapshot Management
- Database Tuning
- Disaster Recovery Options
- Automated Security Audits
- Quarterly Environment Review

#### Consulting Powered by CLOUDREACH

- Professional Services to Optimize Your Environment
- In-depth Consultation Services
- Cloud Migration and Transition Services
- AWS Premier Partner
- AWS Migration, DevOps, Big Data, Marketing & Commerce, and Microsoft Workload Competencies



## Benefits

- **Cost Management:** Get actionable insights through reporting, alerting, analyzing, and automating your cloud environment which greatly reduce cost overruns
- **Automation:** Monitor your AWS accounts with cloud automations ("Bots") continuously running against defined security, compliance, and cost savings thresholds to take automated corrective actions
- **Technical Expertise:** Design and tailor a solution that scales to your precise business needs created by our Certified-AWS engineers
- **High Touch Support:** Support is available 24x7x365 with our Operation Service Center (OSC)
- **Best Practices:** Integrate over 400 best practice checks for cost, security, performance and availability to govern your AWS and reduce Shadow IT
- **Reporting:** Analysis on resource utilization, opportunities to optimize spending, and historical viewpoints to help with regulatory compliance and control your AWS IT spend
- **Enhanced Visibility:** Get metrics on availability, security, policy compliance, and cost management through our QTS Customer Portal
- **Consolidated Billing:** See your AWS usage alongside other QTS services in one bill
- **Access to AWS Direct Connect:** Establish a secure, dedicated network connection between your private infrastructure and QTS' AWS Direct Connect node bypassing the Internet.

## QTS MANAGED CLOUD

### SUPPORTS THESE AWS SERVICES

- Elastic Compute Cloud (EC2)
- Virtual Private Cloud (VPC)
- Elastic Block Storage (EBS)
- Storage (S3)
- Data Archival Service (Glacier)
- Relational Database Service (RDS)
- Identity and Access Management (IAM)
- Route 53 DNS Service
- Direct Connect
- CloudTrail
- CloudWatch
- Trusted Advisor

## INTEGRATED PLATFORM DELIVERS VISIBILITY OF YOUR HYBRID CLOUDS

The QTS Service Delivery Platform (SDP) enables a unified view of your Public Cloud and QTS Hosted Private Cloud environments. Our Hybrid Cloud Manager uses cloud native APIs to collect and serve actionable data for reporting, alerting, analyzing, and automating your cloud environment.

