



HyperBlock Services Provided

Problem	Solution	Benefit
White Box	10,000 ft @ 200 W/sq. ft.	Flexible, rapid deployment capable of reconfiguring to support your design
Electrical Configuration	Distributed Redundant UPS	Easily configurable; 100% SLAs
Mechanical	Highly redundant, easily configurable cooling infrastructure to support a minimum of 200 W/sq. ft.	Capable of meeting current IT loads and scaling up to meet higher densities
Space	Floor to ceiling suite walls; private employee and logistics doors with access control	Separate, secure and provides 100% control of access
Connectivity	Two diverse, hardened entrances to Meet-Me-Rooms for dark fiber handoff	Unlimited access to the carriers of choice
Logistics	Secured temporary storage, notification upon arrival and 24 hr access	Able to receive anything, at anytime, from anywhere, with an unbroken chain of custody or location visibility
Physical Security	Role-based access control, single point of entrance to site, 2 cameras, 2 proxy readers	Fully demised and secure with complete visibility
Visibility (near real-time)	Telemetry interface built on QTS' platform that provides portal, API and reporting access	Total visibility into site environmental health, providing real-time and historical data
Resource Availability	24x7 backup support, crisis and change management, and monitoring vigilance via the Operations Support Center (OSC)	Your eyes and ears to 24x7x365 communications hub to help you manage all requests and events. We're always on duty so you have a live person to call in your time of need.
Site Consistency	Team of in-house experts that drive consistency in design and implementation of electrical, mechanical and security systems across the QTS portfolio via Center of Excellence	100% up-time, sustainability improvements, monitoring and security consistency via site audits and continuous enhancements
Compliance	In-house team of experts dedicated to maintaining the highest level of standards via QTS' Integrated Compliance Framework	Peace of mind knowing that a dedicated team is readily available to assist you with your audit requirements and compliance needs
Lifecycle Management	Dedicated Customer Experience Manager (CEM) and implementation team	One-on-one level of service and support for initial setup and moves/adds/changes, quarterly business reviews (QBRs), as well as ongoing partnership to support future growth
Security	In-house emergency support	24x7 assistance for security repair
Visibility	Software API to platform	Visibility through mobility; customizable reports to aid in running more efficient environments; badge /camera access control.

