HYPERBLOCK

2MW Anywhere, Immediately
For Hyperscale companies seeking scalable capacity, at hyper-speed, at competitive economics.

QTS HyperBlock is the industry's only turnkey solution that delivers both the capacity and speed you demand with the operational expertise, operational partnership and operational discipline you deserve, in order to achieve the growth and performance your company expects.

Each individual QTS HyperBlock represents approximately a two megawatt deployment, engineered specifically to meet hyperscale requirements for speed, flexibility, visibility, economics and operator excellence. The solution is designed to scale to six or more megawatts as customers consume multiple HyperBlock deployments over time. QTS can deliver HyperBlock capacity across all of its mega data center locations in 120 days or less.

While some hyperscale companies are consuming significant concentrated megawatt deployments, QTS has seen a trend toward hyperscale companies taking multiple small block deployments over a period time to reduce risk and increase agility.

QTS HYPERBLOCK IS THE FIRST IN A SERIES OF PURPOSE-BUILT SOLUTIONS DESIGNED TO MEET VARIED AND DISCRETE HYPERSCALE NEEDS.

QTS HyperBlock was developed as a result of trending customer requirements, including:

A **large search engine company** needed to aggregate spend, simplify agreements and improve speed. As a result, **QTS developed specialized frame agreements** that allow customers to quickly and easily purchase multiple HyperBlocks across multiple regions all under a single agreement.

One of the **world's largest cloud service providers** requested operational visibility into their deployed solution. Through QTS Service Delivery Platform, this hyperscale customer uses **software APIs to analyze data and make informed decisions** to efficiently run their business with improved economics and performance.

A **multi-national technology company** needed a partner to understand their business model and be able to react in a holistic, integrated fashion. Today QTS provides customer **lifecycle management, featuring an assigned Customer Experience Manager (CEM)** who is a single point of contact through construction, installation and customer set up.

Additionally, QTS' Operations Service Center (OSC) creates consistent communication and risk reduction through a centralized customer service and operational support experience across all of its data centers.