



QTS SWITCHBOARD™ ON-DEMAND CONNECTIVITY SERVICE

Whatever Your Data Center Strategy, Connectivity is Key.

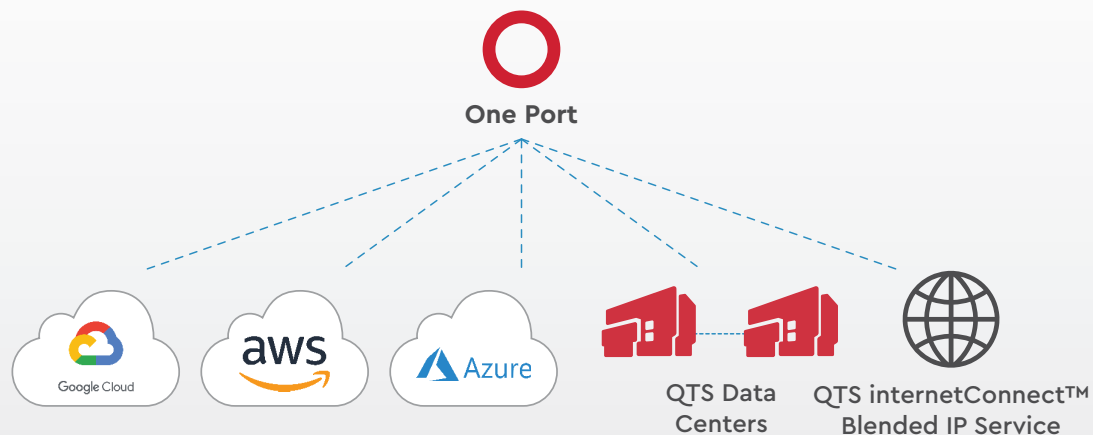
The value of rapidly sharing information cannot be understated. The insatiable appetite for exchanging data is fundamentally changing the way we live and work in our always-on digital world. Organizations must develop an interconnection strategy across all business locations, data centers and cloud providers to meet the expectations of the business.

Switchboard enables seamless, automated connectivity across our rich ecosystem of customers, data centers, carrier hotels and cloud service providers (CSPs) in a way that is simple, pervasive and cost-efficient.

One Port. Many Destinations.

With an innovative one port to many destination approach, you can provision multiple virtual connects from one dedicated Ethernet Switchboard port in minutes. Through automation and API integration, we eliminate procurement, configuration and lead times associated with the provisioning of multiple dedicated ports, routers, switches and related maintenance for substantial savings. With Switchboard, the more connections you create, the more optimized and cost-effective the solution.

Available in a range of connection speeds, Switchboard's self-service, online ordering is available 24/7 via web, API, and mobile devices and includes the physical cross connect to enable the service.



QTS Switchboard™ Use Cases

Switchboard supports a wide range of use cases that may be combined and provisioned on a single port including Cloud, QTS internetConnect, Long-Haul, Metro/Carrier Hotel and Local.

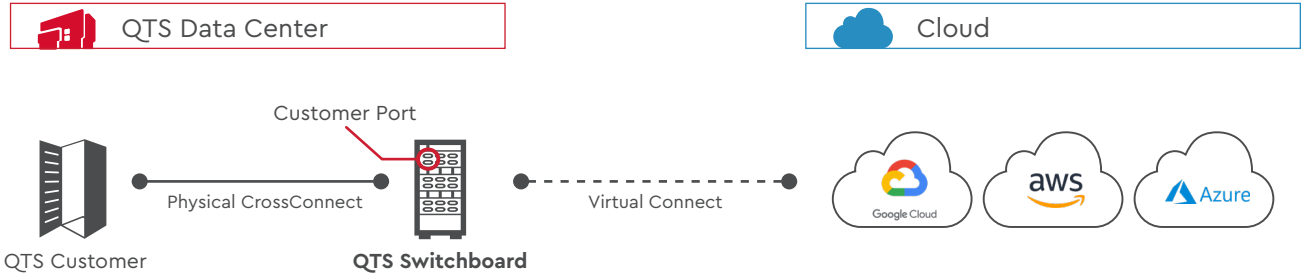
QTS is home to over 1,400 customers – SaaS providers, storage providers, some of the world's largest content providers, and, potentially your clients and business partners. Exchanging information with other Switchboard users is facilitated online within and between QTS data centers.

DIFFERENTIATED ADVANTAGES

- Reach a variety of destinations with scale and savings from one dedicated port
- API integration with ecosystem platforms enable virtual connects on-demand
- Simple to use, fully automated flow-through system for ordering, contracting and provisioning
- Single provider, single invoice removes multi-vendor management and invoices
- Web | API | Mobile

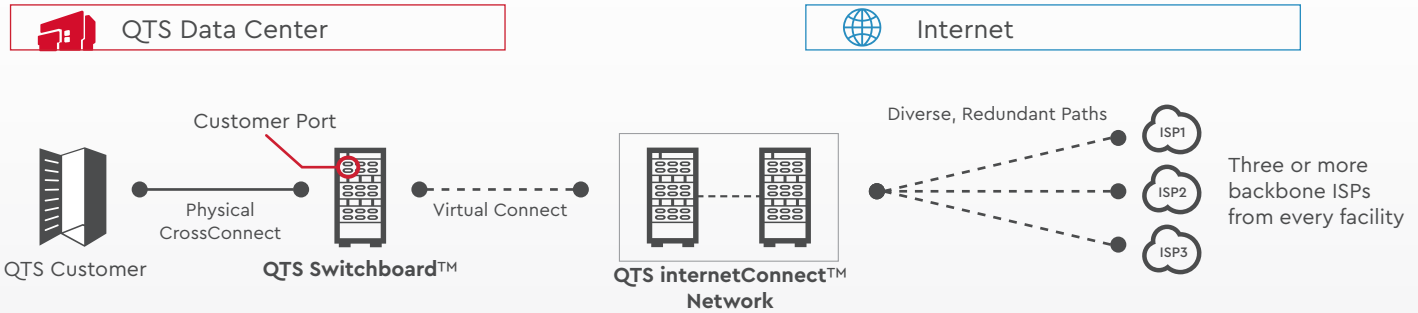
CLOUD

Connecting to the cloud has never been simpler, quicker or more cost-effective. With end-to-end integration to AWS, Azure and Google Cloud platforms, you can be connected to your public cloud applications in minutes.



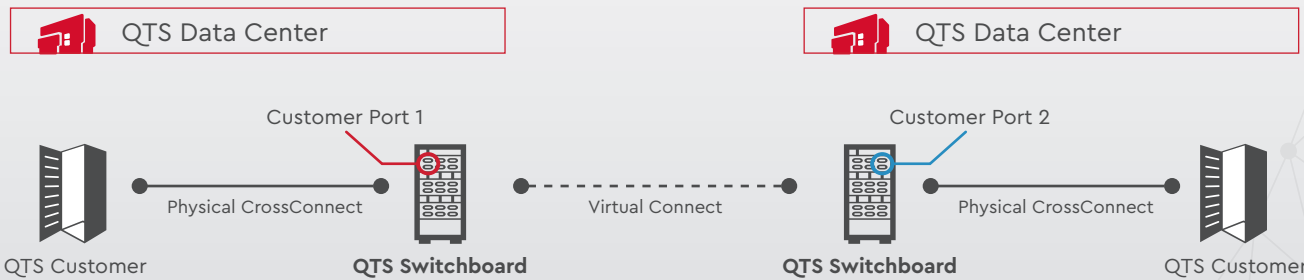
INTERNETCONNECT

Add our fully-managed blended IP service to your Switchboard port to receive the cost benefits of multiple connections on one port. This service uses three or more backbone Internet Service Providers (ISPs) with dual, diverse entry points at every data center and offers flexible bandwidth commits with burstable capabilities.



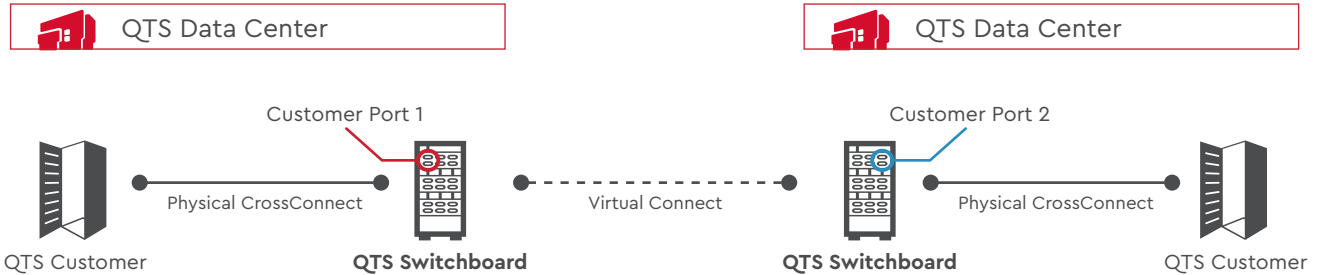
LONG-HAUL

With QTS' mega data centers located in key markets around the United States, Switchboard enables seamless, secure and diverse connectivity between these locations at the push of a button. What is normally a complex process of managing multiple vendors, high-availability and multiple invoices is simplified with QTS Switchboard.



METRO & CARRIER HOTEL

Switchboard provides seamless and secure connectivity between QTS data centers in a metropolitan region and to our network of local carrier hotels. Metro virtual connects utilize QTS' dedicated fiber network. End-to-end integration with carrier hotel platforms simplify and expedite processes and provisioning times and you receive one QTS invoice.



Metro connections available between our Atlanta & Suwanee, GA and Jersey City & Piscataway, NJ facilities.



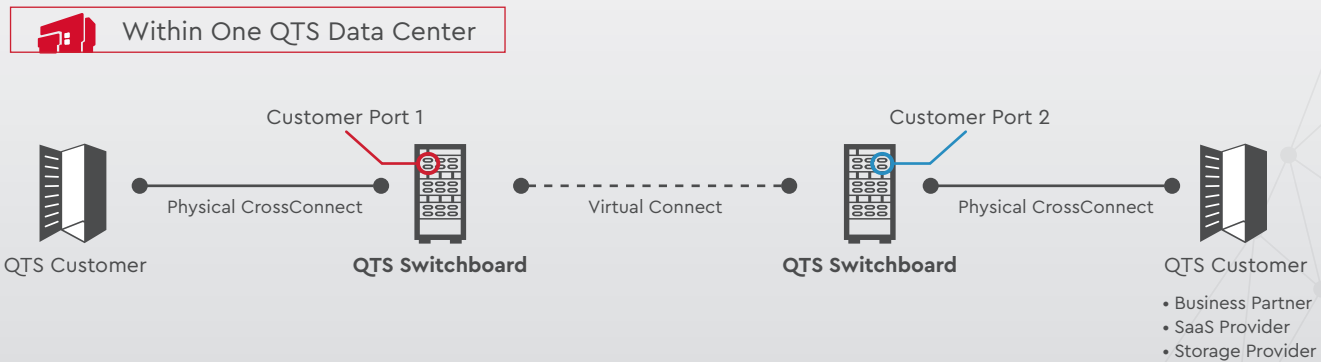
QTS Carrier Hotel Partners

Ashburn Campus..... 21715 Filigree Ct., Ashburn, VA
ATL/SUW..... 56 Marietta St, Atlanta, GA
CHI 350 Cermak Rd., Chicago, IL

DFW 1950 Stemmons Freeway, Dallas, TX
PNJ/JCY 111 8th Ave, NY, NY
SJC/SAC 11 Great Oaks Blvd, San Jose, CA

LOCAL

Connect to other Switchboard customers within the same data center free of charge.



REMOVING COMPLEXITY THROUGH AUTOMATION

A key component of our Service Delivery Platform™, Switchboard automates the ordering, contracting and provisioning process into one fluid experience that is simple to use. Orders are amended to co-terminate with your existing QTS contract, saving time creating a new work order for every connection. You can view the status of your port and virtual connections, at any point in time on our user-friendly platform.

ADDITIONAL BENEFITS

- Diverse configurations available
- Dashboard includes real-time network status and historical record of port and virtual connections
- API documentation available upon request
- Virtual connects are free of charge for Local use case



LOCATION AVAILABILITY



- Switchboard enabled sites
- Carrier Hotel
- AWS, Azure and GCP from every Switchboard-enabled data center
- Available at select locations

Metro - Atlanta & Suwanee, GA; Jersey City & Piscataway, NJ

Long Haul - between 14 Switchboard-enabled data centers

WHAT'S INCLUDED

- One dedicated 1 or 10 Gbe fiber-based ethernet Switchboard port
- 1, 2, 5 and 10 Gbe AWS cloud virtual connections
- QTS internetConnect™ virtual connection options from 500Mbps to 10Gbps
- 1 and 10 Gbe long haul and metro virtual connections
- Physical cross connect(s) and installation from your environment to QTS Switchboard
- Provision and view network status and solution details via SDP

SERVICE LEVEL OBJECTIVES

Switchboard Port in a QTS Data Center	4 Business Days
Switchboard Port in a QTS Data Center - Expedited	3 Business Days
Virtual Connect - Local, Metro or Long Haul	5 Minutes
Virtual Connect - Cloud	10 Minutes
Virtual Connect - QTS internetConnect	10 Minutes