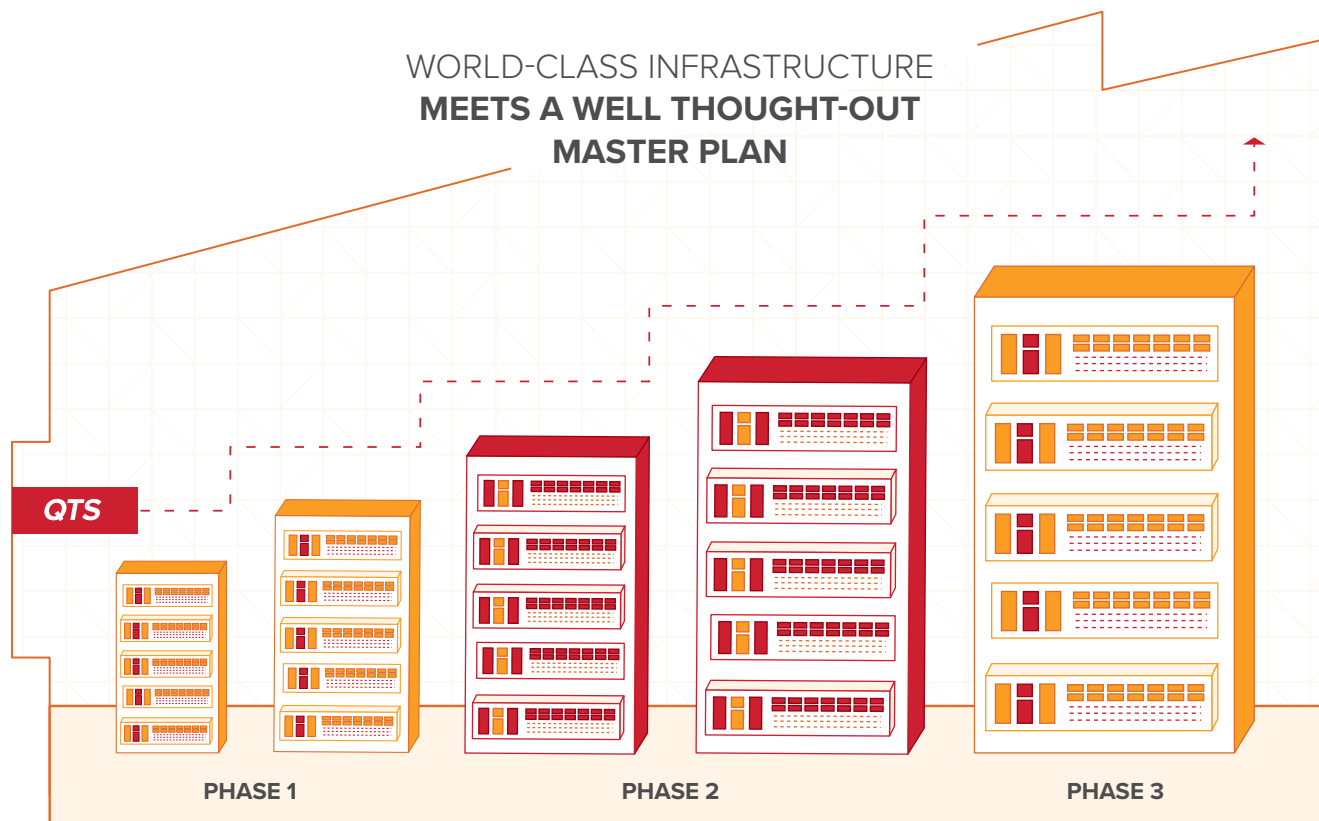


# INCREMENTAL GROWTH

*A design philosophy that is changing the way the world is building data centers.*



**The incremental growth philosophy** is eliminating logistical and operational constraints that cause delay. With a phased approach to data center design, QTS is providing more customization and improved Time to Value.



*Incremental growth begins with deliberate site selection.*

We're investing in infrastructure-rich facilities and then employing innovative construction strategies to ensure all of our facilities' systems are built to integrate with each other. Our DCIM experts then help you build a scalable strategy while supporting your existing IT needs.

## *A Customer Centered Process*

**With incremental growth, we take a partnership approach from the beginning.**



### **NO DELAY**

QTS is improving your Time to Value. Our design and construction methodology is constantly evolving to support rapid growth.



### **CUSTOMIZATION**

We don't force you into white box solutions, we help you identify opportunities and challenges, then plan accordingly.



### **FULLY INTEGRATED**

QTS is the only data center, hybrid cloud and managed services company that relies on people first to provide fully-integrated solutions.